

Financial Services - Products and Consulting Services Development, Marketing and Delivery. Accredited Change Management Practitioner. Document, Content and Knowledge Management. Project, Program and Strategic IT Investment Prioritisation and Management. Program and Project Governance. Project Quality Assurance Reviews. Risk Management. Competitive Intelligence. Business Intelligence. Data Warehouse Planning and Management.

Profile

Walter is an experienced and professional IT, management, and strategy consultant with breadth and depth in the development, management and delivery of innovative and valuable solutions to organisations' business problems.

He has significant experience and understanding of a number of industries in Australia, New Zealand, Europe and Asia – and more recently has focused on Financial Services, bringing new perspectives and insights to senior business management and also to senior managers in technology roles.

The major theme of Walter's engagements has been to develop the trust of the client through delivering and demonstrating value and then paving the way for the client organisation to realise the benefits of its investment in the consulting engagements. He is most effective when helping clients identify, articulate and define their business problems – and then working with them to find a solution.

Implementing a solution will inevitably involve a business and IT-enabled change program. Walter is an experienced change manager, and is skilled in the assessment of an organisation's readiness and capacity to initiate and assimilate change.

Walter also works with his clients to ensure benefits are measurable, realistic, known, understood and well managed, with benefit measurements in place it is often not possible to gauge the success of an investment.

Risk management and governance play key roles in securing desired benefits. The risk of not realising the benefits has to be managed not just the people, process, technology and business risks. Again Walter is skilled in this area.

Background

- Principal Consultant, Taking Aim Pty Ltd, Australia
- Consulting Director, Financial Services, DMR Consulting, Australia
- Regional Director, Capability Management, Australia
- General Manager - Indonesia, Kapiti Banking Systems, Jakarta
- IT and Information Security Practice Leader, SRI International Southeast Asia and South Pacific - UK, US, Singapore and Australia
- Managing Director/GM, James Martin Associates, Singapore and UK
- Principal Consultant, Scicon Consultancy International (BP), London
- Senior Consultant, Peat Marwick Mitchell & Co, London
- Chief - Computer Analytical Services, Fluor Corporation, Europe, US

Selected Achievements

- Established the Financial Services consulting business stream for DMR Consulting in Melbourne. Walter managed major accounts to deliver capabilities for clients in the areas of project governance, project quality assurance reviews, resourcing at the project director level and financial product profitability improvement.
- As a founder member and a director of the DMR Strategic Consulting Group, Walter assisted both Australian and overseas clients to identify, assess and implement strategic change programs to reap the benefits through technology.
- Walter provided board-level independent governance for two airlines, persistently raising and gaining acknowledgement of critical issues despite initial client denial.
- Working with clients in Financial Services, Ports and Shipping, and Utilities, Walter developed the clients' competitive intelligence capabilities resulting in competitive advantage and better understanding of their business.
- Enhanced clients' capabilities in delivering projects, establishing programs and managing investment portfolios of IT and business initiatives through setting up Value and Program Management Offices and coaching executives in their roles in an Investment Decision Board.
- Walter has undertaken management secondment roles for senior clients lacking direct IT expertise through providing strategies and policies and managing and developing the IT sector operating as the client representative and establishing a preferred vendor policy.
- Through his upbringing, and later work experience in Asia, Walter has experienced the business and cultural differences of working in Asia. He has assembled and deployed teams of specialists on assignments in Asia.
- Walter is a Fellow of the Australasian Institute of Banking and Finance

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